# Hastkala Setu Yojana Response against the raised Queries

**1. Tender Document Title:** The Execution Of Temporary Stalls, Electrical Works, Fire Safety Works And Related Structures With Event Management For Arranging Exhibition Cum Sale At Various Places Of Gujarat And Other Metro Cities. Under The Project Hastkala Setu Yojana

S.No.	Queries Raised	Response against the raised Query
1.	What would be the minimum number of stalls	At District level- Minimum 20 stalls
	at various Exhibitions?	At State Level- Minimum 50 stalls
		Outside Gujarat- 100 stalls
		The agencies need to submit per
		exhibition cost/price for district level,
		state level and exhibition outside Gujarat
		separately in the financial bid.
2.	Page no.6, Financial Eligibility: The Average	Estimated budget would be around
	Annual Financial Turnover for the last 5 years	
	shall be at least 50% of the estimated cost put	District level for 10 days 5 - 10 Lakhs
	to tender. The requisite turnover shall be duly	
	certified by a Chartered Accountant with his	State level for 10 days- Rs. 20 - 30 Lakhs
	Seal/signatures and registration number.	
		Outside Gujarat for 10 days- Rs. 50 Lakhs
	What is the estimated amount/budget of the	
	issued tender?	
3.	Page No.6, eligibility Criteria point no.4:	An Undertaking needs to be given by the
	Electrical License: It is compulsory for bidder	bidder that they will take the electrical
	to have license for electrical work given by	license within 30 days after the work gets
	competent authority. The overall	awarded to them.
	responsibility regarding electrical work will be	
	the successful bidder. The bidder shall enclose	
	a true copy of the valid Electrical License	
	issued to his own company by Licensing Board	
	under the Office of Chief Electrical Inspector,	
	Government of Gujarat. Such License should	
	have been issued in the name of the own	
	Company is Five years old as on date of	
	publication of this tender.	
	Query 1- We are a 30 year old Event	
	Management Organisation and we have	
	successfully completed many big events for	
	our Govt. / PSU clients. Usually, Event	
	Management Companies are not Electrical	
	License holders.	
	So we request you to accept an Undertaking	
	/ Declaration from the bidder that they will	
	take the license within 30 days if work	

	awarded to them.	
	Query 2: Since we are working in this area	
	since many years but we hold the license	
	since last 3-4 years. Would it be possible to	
	reduce the number of years?	
4.	Activity wise/ Item wise stalls details	Exhibition Hanger Structure: M.S Steel
''	Therivity Wise, Item Wise stans details	Clear Span Triangular Structure
		Hanger Outer Cover & Inner ceiling:
		Outer Cover extended up to the ground
		on both side wall, front & back covering
		and inner cloth ceiling including side walls.
		Floor covering: Good quality, stainless,
		bright, non– woven synthetic carpet with
		required colour.
		Front & back side: Front should be half
		covered with thick colour cloth agronet /
		jute & hanger back should be covered
		leaving ventilation. Inner Ceiling & side
		walls: Seamless, stainless pure white new
		cloth ceiling stretched & tied covering
		entire hanger from ceiling and side walls.
		As directed by Officials of Hastkala Setu
		Octanorm Stall: (Modular Cell Structure):
		Size: 9 Sq.Mt. = [3m x 3m x 2.44m]
		The scope of work shall also cover to
		provide & fixing stall Nos. (Hanging system
		as per design), vinyl facia panel,
		decorative façade with names in
		Gujarati/Hindi/English or in any local
		language.
		Utility Stall under Pagoda Type Canopy,
		platform, floor covering: Size: 2.44m x 5m
		x 5m (HxWxD)
		Main Gate: The general entry for the
		public at venue at approved locations <b>Box Gate:</b> The general entry for the public
		at venue at approved locations
		Shamiana / Mandap
		FURNITURE: PVC chairs
		VIP chairs with cushions
		VIP Sofa (3-seater)
		Wooden/M.S. frame Steel Table for stall
		<b>Counter</b> : 2 ft x 4 ft. wooden Table with frill
		and table cloth/cover
		<b>Dust bins</b> – decorative and covered with
		flap having capacity 20 lit.
		Signage: P/F Signage using flex, painted
		ply cut-outs or vinyl write-ups for
		activities, directional signage near entry
		gates, venue, internal signage for toilets,

VIP lounge, drinking water, food court, stall no. etc.

#### Flex Banner:

Flex Banner without frame Flex Banner with frame

#### **Water Counter**

Poles for flags fixing and mounting halogen lights, etc.: Providing, erecting and fixing Decorative flags in good quality satin/silk cloth fixed on 2-inch dia. M.S. Pipe poles newly painted having 15 ft. height.

Welcome Pillars: P/E welcome Pillars made from ply boards/MS Pipe structure pasted designed flex. Structure should be sturdy and stable again traffic and wind flow. Proper foundation and bracing must.

### Security

**Electric Work:** Tube Lights: 4'ft- 27 watts LED Tube Lights complete with lead wires, point wiring, mains and switch gears etc. complete as directed

#### DG Set:

- A) A Unit of 50 KV Capacity.
- B) A Unit of 75 KV Capacity
- C) A Unit of 100 KV Capacity
- D) A Unit of 125 KV Capacity
- E) A Unit of 150 KV Capacity
- F) A Unit of 250 KV Capacity.

**Pedestal Fans:** Providing and erecting of good running condition 18-20 inch Flood Light (Metal Halide): 150 Watt HPSV / Metal halide light, 400 Watt HPSV **Plug Points:** 5 Amp Plug Points: Providing and fixing temporary point with 5 Amp Plug with switch with modular Box power connection complete as directed.

15 Amp Plug Points: Providing and fixing temporary point with 15 Amp. Plug with switch with modular Box power connection complete as directed.

#### **Desert Air Cooler**

**Providing and installing 32-inch CCTV LED** Monitor (HDMI)

**Chilled Mineral Water for Drinking** 

**Inaugural Setup:** Providing and arranging, (1) Brass Lamp 2-4 ft height (2) Real Fresh flower garland of Rose, Lily, etc. (3) Flowers Bouquets (4) Ribbon (5) Scissor (6) Agarbatti, Match Stick (7) Ghee, Diwet

- (8) Wax candles (9) Ganesh Idol, (10)

		Traditional Toran and other materials for inaugural function shall be arranged and provided about 4 hours prior to the inauguration.  Digital Photography: Activities of Mela/Exhibition cum sale and venue should be documented by adequate number of photographs, and video. To provide all the photographs in a pen drive/CD/ Hard Drive and to be given at Hastkala Setu main office.  Cloth Stall: Providing and Erecting Cloth Stalls with seamless, stainless pure new or like new white cloth partition/back wall stretched & tied to MS pipe/wooden battens: Size: 9 sq. mt. = [3m x 3m x 2.44m]  Rural type Structures for Demonstration: Hut Type (5m x 5m x 5m): for live demonstration  LED Video Wall  Water proof Talpatri  True color Flood Light (Metal Halide): 100 watts to 200-watt HPSV / Metal halide light - True color  LED Spot lights: Providing and Fixing White 12 to 14 W LED lamp spot light fitting with flexible arm.  M.S. Fabricated Racks: Providing and arranging Racks, newly painted with colour as directed
5.	Page No.6, eligibility Criteria point no.3: The Bidder shall have experience in organizing national and/or international level exhibitions.  What type of experience is expected from the agency?	
6.	Page no. 20, point no.16: Have you ever worked with the EDII before?  Whether the agency already working/ or have worked with EDII will be shortlisted for the tender?	No, this is just for documentation post selection of the bidder.
7.	What would be the selection criteria for shortlisting the final agency?	Agency shortlisting will be on the basis of the submitted bid (both Technical & Financial) and a presentation.  Weightage: Technical Bid & Presentation- 60% Financial bid- 40%

## **2. Tender Document Title:** Designing & Printing of materials and Drafting & Designing of report for Hastkala Setu Yojana a Government of Gujarat project

S.No.	Queries Raised	Response against the raised Query
1.	Page no. 5, point no. 3 & 4: There was a suggestion to increase the quantity of the number of newsletters and catalogues as would reduce the overall cost of production.	It has been decided that looking into the requirement of the project, the quantities of the newsletters and catalogues could be increased. The details are Catalogues- 500 copies of each catalogue Newsletter- 300 copies for each quarter
2.	Page no.6, Financial Eligibility: The Average Annual Financial Turnover for the last 5 years shall be at least 50% of the estimated cost put to tender. The requisite turnover shall be duly certified by a Chartered Accountant with his Seal/signatures and registration number.  What is the estimated amount/budget of the issued tender?	Estimated budget would be around 4-5 lakhs
3.	Page no.6, Financial Eligibility: The net worth of the company/firm as of 31st March of the previous financial year should be positive.  As the companies /firms had a huge impact of COVID situation. Would it be possible to provide any relaxation in this clause?	The bidders can provide the financials for 2022-2023.
4.	Page no. 4, Point no. 04 Submission of Bid- As mentioned in Envelope 1, Technical Bid and Design Concept. The Design Concept must be presented in form of sketches, 3D visualization images, photographs etc.  Is it necessary to submit the design concept as it is not possible in this segment?	Bidders need to submit only the Technical Bid and Financial Bid. No need to submit the design concept.
5.	Do we need to submit the cost of Printing & Designing separately?	Yes, bifurcation of both designing cost and printing cost would be required from the bidder.
6.	Would it be permissible, if an agency wants to apply for a particular activity mentioned in the tender document?	Yes, an agency which fulfills the required eligibility criteria as mentioned in the tender document will be accepted.

## **3. Tender Document Title:** Digital Services for a Government of Gujarat project Hastkala Setu Yojana

S.No.	Queries Raised	Response against the raised Query
1.	How many visits at district level are expected	Maximum of 2-3 visits in each district each
	from the agency for product photography	month
2.	What are the total number of blogs expected each month	4-5 blogs per month
3.	What geographical locations are we targeting for SEO? Also mention the possible number of keywords.	Gujarat, Maharashtra, Karnataka, Delhi, Goa, and Chandigarh. The SEO is required to be done for our existing website.
4.	What are your expectations from the social media marketing?	<ol> <li>Creating brand awareness</li> <li>Reaching out to new corporates</li> <li>Creating a like-minded audience of genuine followers</li> </ol>
5.	How many Posts are expected per month	15-20 posts per month are expected
6.	How many reels or shorts are expected per month	5-6 reels or shorts per month
7.	Data regarding the number of videos, total number of districts targeted and the number of visits in each district will be required for cost calculation	15-20 districts need to be targeted to capture the videos. Only one visit per district is enough.
8.	The overall cost will be calculated on monthly basis or per post wise.	The overall cost for posts should be calculated on monthly basis
9.	Will there be any paid promotion for social media	Yes, there will be paid promotion for social media.
10.	Are we expected to create marketplace website? If yes, then how many products are we expecting to be listed? And the number of languages at the website/marketplace.	No, the bidder is not expected to create a marketplace website. All things related to the website are for the existing website.
11.	Is the backend AMC of the website/marketplace is needed to be done by the agency after the handover of the website/marketplace? If yes then how many years?	No, the backend AMC of the website is not needed.
12.	Page no.6, Financial Eligibility: The Average Annual Financial Turnover for the last 5 years shall be at least 50% of the estimated cost put to tender. The requisite turnover shall be duly certified by a Chartered Accountant with his Seal/signatures and registration number.  What is the estimated amount/budget of the	Estimated budget would be around 11 -12 lakhs
13.	issued tender? Page no. 4, Point no. 04 Submission of Bid- As	Bidders need to submit only the Technical
	mentioned in Envelope 1, Technical Bid and Design Concept. The Design Concept must be presented in form of sketches, 3D visualization images, photographs etc.	Bid and Financial Bid. No need to submit the design concept.

	Is it necessary to submit the design concept as it is not possible in this segment?	
14.	Would it be permissible, if an agency wants to apply for a particular activity mentioned in the tender document?  For Instance in this tender document, agency wants to apply only for product photography for catalogues.	Yes, an agency which fulfills the required eligibility criteria as mentioned in the tender document will be accepted.

## **4. Tender Document Title:** Procurement of Products for a Government of Gujarat project Hastkala Setu Yojana

S.No.	Queries Raised	Response against the raised Query
1.	Page no.6, Financial Eligibility: The Average Annual Financial Turnover for the last 5 years shall be at least 50% of the estimated cost put to tender. The requisite turnover shall be duly certified by a Chartered Accountant with his Seal/signatures and registration number.  What is the estimated amount/budget of the	Estimated budget would be around 8-9 lakhs
2.	Page no. 4, Point no. 04 Submission of Bid- As mentioned in Envelope 1, Technical Bid and Design Concept. The Design Concept must be presented in form of sketches, 3D visualization images, photographs etc.  Is it necessary to submit the design concept as it is not possible in this segment?	Bidders need to submit only the Technical Bid and Financial Bid. No need to submit the design concept.