

**Rwanda-India
Entrepreneurship Development Centre (RIEDC)**

May 2018



Tender Document

**Procurement of books for Setting up of
Entrepreneurship Development Centre at Kigali, Rwanda**

Tender No.: EDII/PER/2018/RIEDC-01

Last date for submission of bids: 16th May 2018 till 1730 hrs

Opening of technical bids: 18th May 2018 at 1100 hrs

The tender document is available for downloading at
www.ediindia.org

INVITATION FOR BIDS

Entrepreneurship Development Institute of India (EDII) on be-half of Ministry of External Affairs (MEA) invites **Sealed Bids** from reputed book suppliers/distributors for procurement of library books for Setting up of Entrepreneurship Development Centre (EDC) in Rwanda.

Two Bid Systems

The two bid system will be followed for this tender. In this system, the bidder shall submit his offer in two parts.

1. Technical Bid and
2. Commercial Bid.

Special Terms & Conditions

You are required to submit bids ensuring the following things:

- The availability of latest edition of book is shown against each title in the same order as the list is provided to you.
- The current indicative price in Rupees as mentioned against each title.
- The maximum discount that you can offer should be mentioned against each title. Please note that the offer having publisher wise discount will be rejected.

Other terms and conditions:

- The cost of tender Rs 500/- should be submitted in the form of Demand draft only drawn in favour of Entrepreneurship Development Institute of India, Ahmedabad
- **Earnest Money** amounting to Rs 15000/- (Fifteen thousand only) should be submitted in the form of Demand draft only drawn in favour of Entrepreneurship Development Institute of India, Ahmedabad, payable at Ahmedabad.
- **EMD** of a successful bidder will be kept as a **security** which will be released only when all ordered books are received in the library.
- The bidders must have supplied the books to at least 05 institutions (educational Institutes/ University/ research organizations) in the last three years.
- Firms will have to attach the list of customers to whom they have supplied similar items in previous year along with performance reports.
- A bidder must have a turnover of atleast 15 Lacs per year in the last 03 consecutive years. A certificate to these effects should be issued from the sales tax department.
- Sealed and separate tenders in two parts i.e. Technical Bid and Commercial Bid are invited for supply of books along with earnest money amounting to the value mentioned above in the tender document in form of demand draft only. Both envelopes should be kept in one big envelope. The tenders should reach to undersigned latest by 16th May 2018 by 17.30 hrs.
- Tenders should be submitted either in person or by post in sealed envelopes on which the name of tender, item quoted; tender number and date along with name and address of the firm.
- TENDER BID-I (Technical) shall contain (i) Tender cost (nonrefundable) (ii) Earnest Money (iii) Proof of PAN/TAN/TIN registration document (v) Major supplies executed in recent

past (vi) Proof of being a member of Good Offices Committee or Federation of Publishers and Booksellers Association in India.

- TENDER BID-II (Financial) shall contain rate schedule only.
- Tenders received after the closing date and stipulated time shall not be considered and the institute shall not be responsible for any postal delay
- Tender should be valid atleast for a period of 04 months. (04 Months from opening date of tender).
- The rates should be quoted for store, Entrepreneurship Development Institute of India, Ahmedabad inclusive of all taxes/excise duty / fright/ package/forwarding expenses/insurance etc.
- Firm shall be solely responsible for defective supplies and losses caused to college on account of defective supply.
- Quantity of items may increase or decrease or may be cancelled upto any extent.
- Suppliers must be registered with sales tax department and they should state registration no.
- Director has every right to extend the due date if so required but all the quotations/tenders will be opened together.
- Deduction of TDS as per Govt. Rules.
- The Institute may reject any or all quotations/tenders without assigning any reasons.
- Technical/Financial specifications should be as per annexures strictly.
- The price have to be charged correctly in accordance with the publisher's/ Importer's/ distributor's invoices and self-attested price proof from the original publisher invoice should be enclosed along with your bills.
- Certificate that original, low cost & cheap Indian edition have been supplied (With Bill)
- Supply time for books is 30 days from the date of order. After the due date the order is treated as cancelled, unless there is some genuine reason given in writing. Order will be placed for those books for which you show your interest to supply.
- Please not that **payment** will be released within 30 days of the complete supply of required books, (when 100% books are supplied against the particular order).
- The supplier shall replace the books or take them back if found damage, misprint, and not properly bound.
- Any book if appears at more than one place in the given order (duplicate entry) has to be taken only once.
- Books must be in good condition with good paper quality.
- Bill to be submitted in triplicate along with all required documents as stated in earlier points.
- Jurisdiction for all legal matters will be at Gandhinagar, Gujarat state

Contact information

Sr. Manager (Estate)

Entrepreneurship Development Institute of India

(Via Ahmedabad Airport & Indira Bridge)

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Annexure – 1

Please fill this annexure

Sr. No.	Details of Vendor	Supply of Books for Central Library
1.	Date of application	
2.	Name of the firm with full address	
3.	Contact details	Phone: M:..... Email:
4.	Cost of tender (DD should be drawn in favour of EDII, payable at Ahmedabad)	DD No./ Receipt No..... Date..... Amount:..... Bank.....
5.	Earnest Money Deposit (EMD) (DD should be drawn in favour of EDII, payable at Ahmedabad)	DD No./ Receipt No..... Date..... Amount:..... Bank.....
6.	PAN No.	
7.	GST No.	
8.	Membership of GOC or Federation of publishers and booksellers association of India	
9.	Turnover in last three financial years	
10.	Details of similar work executed during the last three years	
11.	Any other documents required for fulfilling the general terms and conditions	

Name:

Signature & Seal.....

Date:

Annexure – II

**LIST OF BOOKS TO BE PROCURED FOR
ENTREPRENEURSHIP DEVELOPMENT CENTRE
AT KIGALI, RWANDA**

S.No.	ISBN	AUTHOR	TITLE	PUB.	QTY.	Amount (Rs.)
1	9789386602954	KATE	9CREATING WITHOUT LAW CHALLENGING THE ASSUMPTIONS OF INTELLECTUAL PROPERTY -	SAGE	1	
2	9781259097126	ANTHONY	ACCOUNTING TEXT AND CASES 13TH ED. -	MCGRAWHILL	1	
3	9781422184127	HERMINIA	ACT LIKE A LEADER, THINK LIKE A LEADER -	HARVARD BUSINESS REVIEW	1	
4	9781784718565	HANS	ADVANCED INTRODUCTION TO ENTREPRENEURIAL FINANCE -	EDWARD ELGAR PUBLISHING	1	
5	9789386062659	PARAMA	ANALYSING CHINA'S SOFT POWER STRATEGY AND COMPARATIVE INDIAN INITIATIVES -	SAGE	1	
6	9781444794489	ROD	ART OF CREATIVE THINKING -	HACHETTE INDIA	1	
7	9789386348456	JIM	ART OF PRESENTATION: YOUR COMPETITIVE EDGE -	JAICO PUBLISHING	1	
8	9788126550265	HARDI	ART OF PRODUCT DESIGN: CHANGING HOW THINGS GET MADE -	WILEY INDIA	1	
9	9781509832163	CHAN	BLUE OCEAN SHIFT: BEYOND COMPETING -	PAN MACMILAN	1	
10	9780749478902	NICHOLAS	BRANDING INSIDE OUT : INTERNAL BRANDING INTHEORY AND PRACTICE -	KOGAN PAGE	1	
11	9781586489564	YUNUS	BUILDING SOCIAL BUSINESS -	PENGUIN	1	

S.No.	ISBN	AUTHOR	TITLE	PUB.	QTY.	Amount (Rs.)
12	9788131731635	JAMES	BUSINESS MARKET MANAGEMENT (B2B): UNDERSTANDING, CREATING AND DELIVERING VALUES 3RD ED. -	PEARSON	1	
13	9781472936578	VICKI	BUSINESS OF SLEEP: HOW SLEEPING BETTER CAN TRANSFORM YOUR CAREER -	BLOOMSBURY INDIA	1	
14	9789380574493	DWIVEDI	CASES IN ENTREPRENERUSHIP -	BOOKWELL	1	
15	9789380574554	JOSHI	CASES IN MARKETING AND STRATEGY -	BOOKWELL	1	
16	9781784419509	SHERRY	CHALLENGES OF ETHICS AND ENTREPRENEURSHIP IN THE GLOBAL ENVIRONMENT -	EMERALD GROUP PUBLISHING	1	
17	9780750625036	PETER	CHANGING WORLD OF THE EXACUTIVE -	ROUTLEDGE INDIA	1	
18	9789351950271	JAGMOHAN	CLICK! THE AMAZING STORY OF INDIA'S E-COMMERCE BOOM AND WHERE IT'S HEADED -	HACHETTE INDIA	1	
19	9789332548954	THOMAS	CONCEPTS IN STRATEGIC MANAGEMENTAND BUSINESS POLICY: GLOBALIZATION, INNOVATION, AND SUSTAINABILITY 14TH ED. -	PEARSON	1	
20	9781783474196	DAVID	CONCISE GUIDE TO ENTREPRENEURSHIP, TECHNOLOGY AND INNOVATION -	EDWARD ELGAR PUBLISHING	1	
21	9781422144206	MACKEY	CONSCIOUS CAPITALISM -	HARVARD BUSINESS REVIEW	1	
22	9781783600786	TOM	CO-OPERATIVES IN A POST-GROWTH ERA: CREATING CO-OPERATIVE ECONOMICS -	ZED BOOKS	1	
23	9781138813687	VERONIQUE	CORPORATE ENTREPRENEURSHIP -	ROUTLEDGE	1	
24	9781786356260	DAVID	CORPORATE RESPONSIBILITY AND STAKEHOLDING -	EMERALD GROUP PUBLISHING	1	

S.No.	ISBN	AUTHOR	TITLE	PUB.	QTY.	Amount (Rs.)
25	9783319291567	CHRISTINA	CORPORATE SOCIAL RESPONSIBILITY AND DISCRIMINATION: GENDER BIAS IN PERSONNEL SELECTION -	SPRINGER	1	
26	9783319435633	KATRIN	CORPORATE SOCIAL RESPONSIBILITY AND DIVERSITY MANAGEMENT: THEORETICAL APPROACHES AND BEST PRACTICES -	SPRINGER	1	
27	9789380574820	PUNIT	CORPORATE SOCIAL RESPONSIBILITY AND SOCIAL ENTREPRENEURSHIP -	BOOKWELL	1	
28	9788131518946	LEE	CREATING ENTREPRENEURIAL SUPPLY CHAINS -	CENGAGE	1	
29	9780415663557	MALCOLM	CREATIVITY AND STRATEGIC INNOVATION MANAGEMENT -	ROUTLEDGE INDIA	1	
30	9789325953512	CHAUDHURI	CULT -	VIKAS PUBLISHING	1	
31	9781138215009	ANNETTE	CULTURAL ENTREPRENEURSHIP: THE CULTURAL WORKER'S EXPERINEC OF ENTREPRENEURSHIP -	ROUTLEDGE	1	
32	9780750665995	PETER	DAILY DRUCKER: 366 DAYS OF INSIGHT AND MOTIVATION FOR GETTING THE RIGHT THINGS DONE -	ROUTLEDGE INDIA	1	
33	9780749478414	DAVID	DESIGN MANAGEMENT : THE ESSENTIAL HANDBOOK -	KOGAN PAGE	1	
34	9781474607247	BEAU	DEVIATE: SEEING REALITY DIFFERENTLY -	ORION	1	
35	9780749474706	SIMON	DIGITAL MARKETING STRATEGY : AN INTEGRATED APPROACH TO ONLINE MARKETING -	KOGAN PAGE	1	
36	9780750631327	PETER	DRUCKER ON ASIA: A DIALOGUE BETWEEN PETER DRUCKER AND ISAO NAKAUCHI -	ROUTLEDGE INDIA	1	
37	9781138654006	PETER	EFFECTIVE EXECUTIVE -	ROUTLEDGE INDIA	1	
38	9781138923782	STUART	EFFECTUAL ENTREPRENEURSHIP 2ND ED. -	ROUTLEDGE	1	

S.No.	ISBN	AUTHOR	TITLE	PUB.	QTY.	Amount (Rs.)
39	9789380574783	NA	ELEVENTH BIENNIAL CONFERENCE ON ENTREPRENEURSHIP IN 2 VOL. SET -	BOOKWELL	1	
40	9789380574622	GANAPATHI	EMERGING TRENDS IN ENTREPRENEURSHIP RESEARCH : REVIEW OF THE JOURNAL OF ENTREPRENEURSHIP -	BOOKWELL	1	
41	9781137564214	COAKUN	EMPOWERING THE MARKET ECONOMY THROUGH INNOVATION AND ENTREPRENEURSHIP -	PALGRAVE	1	
42	9781780647753	ANERA	ENABLING AGRI-ENTREPRENEURSHIP AND INNOVATION: EMPIRICAL EVIDENCE AND SOLUTIONS FOR CONFLICT REGIONS AND TRANSITIONING ECONOMIES -	CABI	1	
43	9781786990204	ANDREW	END OF DEVELOPMENT: A GLOBAL HISTORY OF POVERTY AND PROSPERITY -	ZED BOOKS	1	
44	9783319717814	DEAN	ENTREPRENEURIAL COGNITION: EXPLORING THE MINDSET OF ENTREPRENEURS -	PALGRAVE	1	
45	9788131528235	CHRIS	ENTREPRENEURIAL FINANCE 5TH ED. -	CENGAGE	1	
46	9781498782357	CHRIS	ENTREPRENEURIAL PROJECT MANAGER -	CRC PRESS	1	
47	9783319526591	PIERO	ENTREPRENEURIAL RENAISSANCE: CITIES STRIVING TOWARDS AN ERA OF REBIRTH AND REVIVAL -	SPRINGER	1	
48	9780071332620	JEROME	ENTREPRENEURIAL SMALL BUSINESS 2ND ED. -	MCGRAWHILL	1	
49	9781137579812	MARINA	ENTREPRENEURIAL UNIVERSITIES IN INNOVATION-SEEKING COUNTRIES: CHALLENGES AND OPPORTUNITIES -	PALGRAVE	1	
50	9788131517161	KURATKO	ENTREPRENEURSHIP -	CENGAGE	1	
51	9780198072638	RAJEEV	ENTREPRENEURSHIP 2ND ED. -	OXFORD UNIVERSITY PRESS	1	
52	9789339205386	ROBERT	ENTREPRENEURSHIP 9TH ED. -	MCGRAWHILL	1	

S.No.	ISBN	AUTHOR	TITLE	PUB.	QTY.	Amount (Rs.)
53	9781138679054	STEPHEN	ENTREPRENEURSHIP A GLOBAL PERSPECTIVE -	ROUTLEDGE INDIA	1	
54	9781138124530	CRISTINA	ENTREPRENEURSHIP AND CLUSTER DYNAMICS -	ROUTLEDGE	1	
55	9788126531165	MICHAEL	ENTREPRENEURSHIP AND SMALL BUSINESS 3RD ED. -	WILEY INDIA	1	
56	9788131762264	POORNIMA	ENTREPRENEURSHIP DEVELOPMENT AND SMALL BUSINESS ENTERPRISES 2ND ED. -	PEARSON	1	
57	9780070248878	RAMACHANDRAN	ENTREPRENEURSHIP DEVELOPMENT: INDIAN CASES ON CHANGE AGENTS -	MCGRAWHILL	1	
58	9780253034380	MOSES	ENTREPRENEURSHIP IN AFRICA: A HISTORICAL APPROACH -	INDIANA UNIVERSITIES PRESS	1	
59	9788131513507	NARAYANA	ENTREPRENEURSHIP TEXT AND CASES -	CENGAGE	1	
60	9789350040263	TREHAN	ENTREPRENEURSHIP WITH CD -	WILEY INDIA	1	
61	9789339221584	CAHRLES	ENTREPRENEURSHIP: A SMALL BUSINESS APPROACH -	MCGRAWHILL	1	
62	9788131765784	ARYA	ENTREPRENEURSHIP: CREATING AND LEADING AN ENTREPRENEURIAL ORGANIZATION -	PEARSON	1	
63	9789332568730	DAVID	ENTREPRENEURSHIP: NEW VENTURE CREATION -	PEARSON	1	
64	9788182092693	RAJ	ENTREPRENEURSHIP: THEORY AND PRACTICE -	MCGRAWHILL	1	
65	9781137532565	LUCA	ENTREPRENEURSHIP: A MARKETING FOR SMES -	PALGRAVE	1	
66	9780749473501	MARK	ESCAPE INDUSTRY : HOW ICONIC AND INNOVATIVE BRANDS BUILT THE TRAVEL BUSINESS -	KOGAN PAGE	1	
67	9781138294066	PETER	ESSENTIAL DRUCKER -	ROUTLEDGE INDIA	1	
68	9780749477400	ESTHER	ESSENTIAL LEADERSHIP : DEVELOP YOUR LEADERSHIP QUALITIES THROUGH THEORY AND PRACTICE -	KOGAN PAGE	1	
69	9789332559981	NORMAN	ESSENTIALS OF ENTREPRENEURSHIP AND SMALL BUSINESS MANAGEMENT -	PEARSON	1	

S.No.	ISBN	AUTHOR	TITLE	PUB.	QTY.	Amount (Rs.)
70	9789339222864	HAROLD	ESSENTIALS OF MANAGEMENT: AN INTERNATIONAL, INNOVATION, AND LEADERSHIP PERSPECTIVE 10TH ED. -	MCGRAWHILL	1	
71	9780199351251	DAVID	EVERYTHING IN ITS PLACE: ENTREPRENEURSHIP AND THE STRATEGIC MANAGEMENT OF CITIES, REGIONS, AND STATES -	OXFORD UNIVERSITY PRESS	1	
72	9781783472659	JEAN	EXPLORING THE ENTREPRENEURIAL SOCIETY: INSTITUTIONS, BEHAVIORS AND OUTCOMES -	EDWARD ELGAR PUBLISHING	1	
73	9788131527245	ERNESTO	FAMILY BUSINESS 4TH ED. -	CENGAGE	1	
74	9780415721004	RICHARD	FINANCE FOR SMALL AND ENTREPRENEURIAL BUSINESS -	ROUTLEDGE	1	
75	9781259026607	SUMIT	FINANCIAL MANAGEMENT -	MCGRAWHILL	1	
76	9781118733264	HELMUT	FOOD INDUSTRY DESIGN, TECHNOLOGY AND INNOVATION -	WILEY	1	
77	9789351073451	ZEKI	FOOD PROCESS ENGINEERING AND TECHNOLOGY 2ND ED. -	ELSEVIER INDIA	1	
78	9781119121282	WILLIAM	FREE MARKET EXISTENTIALIST: CAPITALISM WITHOUT CONSUMERISM -	WILEY	1	
79	9781138679023	PETER	FRONTIERS OF MANAGEMENT -	ROUTLEDGE INDIA	1	
80	9781138228870	VANESSA	GENDER AND FAMILY ENTREPRENEURSHIP -	ROUTLEDGE	1	
81	9789386446466	PRANAB	GLOBAL CHANGE, ECOSYSTEMS, SUSTAINABILITY THEORY, METHODS, PRACTICE -	SAGE	1	
82	9781137310545	OTTO	GLOBAL MANAGER: CONTEMPORARY ISSUES AND CORPORATE RESPONSES -	PALGRAVE	1	
83	9781785605239	PIERO	GRAND TRANSFORMATION TO ENTREPRENEURIAL ECONOMY -	EMERALD GROUP PUBLISHING	1	

S.No.	ISBN	AUTHOR	TITLE	PUB.	QTY.	Amount (Rs.)
84	9788184005875	ANIL	GRASS ROOTS INNOVATION: MIND ON THE MARGIN ARE NOT MARGINAL MINDS -	RANDOM HOUSE	1	
85	9781786356888	SUSAN	GRASSROOTS LEADERSHIP AND THE ARTS FOR SOCIAL CHANGE -	EMERALD GROUP PUBLISHING	1	
86	9789381513118	RAJARSHI	GROWTH AND DEVELOPMENT IN INDIA: REGIONAL DIMENSIONS -	SEGMENT BOOK DISTRIBUTORS	1	
87	9781781259146	JOHN	GUIDE TO FINANCIAL MANAGEMENT: UNDERSTAND AND IMPROVE THE BOTTOM LINE 3RD ED. -	HACHETTE INDIA	1	
88	9788132202363	ZOLTAN	HANDBOOK OF ENTREPRENEURSHIP RESEARCH -	SPRINGER INDIA	1	
89	9780007565177	YUKARI	HAUNTED EMPIRE: APPLE AFTER STEVE JOBS -	HARPER COLLINS	1	
90	9781783537600	TIM	HEADWINDS OF OPPORTUNITY: A COMPASS FOR SUSTAINABLE INNOVATION -	ROUTLEDGE	1	
91	9789387471535	IAN	HIGH POTENTIAL: HOW TO SPOT, MANAGE AND DEVELOP TALENTED PEOPLE AT WORK 2ND ED. -	BLOOMSBURY INDIA	1	
92	9788126568192	RAM	HIGH-POTENTIAL LEADER: HOW TO GROW FAST, TAKE ON NEW RESPONSIBILITIES, AND MAKE AN IMPACT -	WILEY INDIA	1	
93	9781785037320	MARIA	HOW TO BE AN OVERNIGHT SUCCESS -	RANDOM HOUSE	1	
94	9789352862658	GARY	HUMAN RESOURCE MANAGEMENT 15TH ED. -	PEARSON	1	
95	9780749481223	ANDY	HUMAN WORKPLACE : PEOPLE-CENTRED ORGANIZATIONAL DEVELOPMENT -	KOGAN PAGE	1	
96	9788172338701	SMITA	INDIAN AGRICULTURE & AGRI-BUSINESS MANAGEMENT 2ND. EDI -	SCIENTIFIC PUBLISHERS (INDIA) PVT. LTD.	1	
97	9781138106208	NIMRUJI	INDIAN BUSINESS NOTIONS AND PRACTICES OF RESPONSIBILITY -	ROUTLEDGE INDIA	1	
98	9781138654013	PETER	INNOVATION AND ENTREPRENEURSHIP -	ROUTLEDGE INDIA	1	

S.No.	ISBN	AUTHOR	TITLE	PUB.	QTY.	Amount (Rs.)
99	9780804797344	CHRISTIAN	INNOVATION AND SCALING FOR IMPACT: HOW EFFECTIVE SOCIAL ENTERPRISES DO IT -	STANFORD UNIVERSITY PRESS	1	
100	9788131728031	PAUL	INNOVATION MANAGEMENT AND NEW PRODUCT DEVELOPMENT 4TH ED. -	PEARSON	1	
101	9780198064169	ALLAN	INNOVATION MANAGEMENT: STRATEGIES IMPLEMENTATION AND PROFITS -	OXFORD UNIVERSITY PRESS	1	
102	9783319326207	DALY	INNOVATIVE BUSINESS EDUCATION DESIGN FOR 21ST CENTURY LEARNING -	SPRINGER	1	
103	9789380574844	DINESH	INNOVATORS : STORIES OF HI-TECH ENTREPRENEURS -	BOOKWELL	1	
104	9788125937111	NAG	INTERNATIONAL BUSINESS STRATEGY -	VIKAS PUBLISHING	1	
105	9780745334882	JACK	INTRODUCING A NEW ECONOMICS: PLURALIST, SUSTAINABLE AND PROGRESSIVE -	PLUTO PRESS	1	
106	9788184002058	RADJOU	JUGAAD INNOVATION -	RANDOM HOUSE	1	
107	9788126568208	JAMES	LEADERSHIP CHALLENGE: HOW TO MAKE EXTRAORDINARY THINGS HAPPEN IN ORGANIZATIONS 6TH ED. -	WILEY INDIA	1	
108	9781440855320	JUSTIN	LEADING A FAMILY BUSINESS: BEST PRACTICES FOR LONG-TERM STEWARSHIP -	LIBRARIES UNLIMITED	1	
109	9781137557582	GOMEZ	LOCAL GOVERNANCE, ECONOMIC DEVELOPMENT AND INSTITUTIONS -	PALGRAVE	1	
110	9788132106456	DOHERTY	MANAGEMENT FOR SOCIAL ENTERPRISE -	SAGE	1	
111	9781259026836	HEINZ	MANAGEMENT: A GLOBAL, INNOVATION AND ENTREPRENEURIAL PERSPECTIVE 14TH ED. -	MCGRAWHILL	1	
112	9780750643894	PETER	MANAGEMENT: TESKS, RESPONSIBILITIES, PRACTICES -	ROUTLEDGE INDIA	1	

S.No.	ISBN	AUTHOR	TITLE	PUB.	QTY.	Amount (Rs.)
113	9780750609098	PETER	MANAGING FOR THE FUTURE -	ROUTLEDGE INDIA	1	
114	9780750637145	PETER	MANAGING IN A TIME OF GREAT CHANGE -	ROUTLEDGE INDIA	1	
115	9780750617031	PETER	MANAGING IN TURBULENT TIMES -	ROUTLEDGE INDIA	1	
116	9788177586459	NARAYANAN	MANAGING TECHNOLOGY AND INNOVATION FOR COMPETITIVE ADVANTAGE -	PEARSON	1	
117	9780750626910	PETER	MANAGING THE NON-PROFIT ORGANIZATION -	ROUTLEDGE INDIA	1	
118	9780749481124	GILES	MARKETING COMPLEX WHY MODERN MARKETERS NEED TO MANAGE MULTIPLICITY -	KOGAN PAGE	1	
119	9781633692947	TERESA	MEDICAL EFFECT, WITH A NEW PREFACE AND DISCUSSION GUIDE -	HARVARD BUSINESS REVIEW	1	
120	9781786353726	YAAKOV	MERGERS AND ACQUISITIONS, ENTREPRENEURSHIP AND INNOVATION -	EMERALD GROUP PUBLISHING	1	
121	9780749481162	DALE	NATIVE ADVERTISING THE ESSENTIAL GUIDE -	KOGAN PAGE	1	
122	9781440838187	BRET	NAVIGATING THE WHITEWATER RAPIDS OF ENTREPRENEURIAL SUCCESS -	PRAEGER	1	
123	9780670086795	RAMA	NEVER-BEFORE WORLD: TRACKING THE EVOLUTION OF CONSUMER INDIA -	PENGUIN	1	
124	9780750619806	PETER	NEW REALITIES -	ROUTLEDGE INDIA	1	
125	9788126565719	JOHN	ONE-HOUR BUSINESS PLAN -	WILEY INDIA	1	
126	9789352605477	WILLIAM	OPERATIONS MANAGEMENT 12TH ED. -	MCGRAWHILL	1	
127	9780415570381	GRANDORI	ORGANIZING ENTREPRENEURSHIP -	ROUTLEDGE	1	
128	9780194798815	NA	OXFORD ADVANCED LEARNER'S DICTIONARY 9TH ED. -	OXFORD UNIVERSITY PRESS	1	
129	9781138653948	PETER	PEOPLE AND PERFORMANCE -	ROUTLEDGE INDIA	1	

S.No.	ISBN	AUTHOR	TITLE	PUB.	QTY.	Amount (Rs.)
130	9780749479718	ANNABEL	PEOPLE BUSINESS: HOW TEN LEADERS DRIVE ENGAGEMENT THROUGH INTERNAL COMMUNICATIONS -	KOGAN PAGE	1	
131	9780393249132	GEOFFREY	PLATFORM REVOLUTION : HOW NETWORKED MARKETS ARE TRANSFORMING THE ECONOMY AND HOW TO MAKE THEM WORK FOR YOU -	W.W. NORTON	1	
132	9781138713390	BOYD	POST-CAPITALIST ENTREPRENEURSHIP: STARTUP FOR THE 99% -	CRC PRESS	1	
133	9781847946249	CHARLES	POWER OF HABIT: WHY WE DO WHAT WE DO AND HOW TO CHANGE -	RANDOM HOUSE	1	
134	9781422104064	ELKINGTON	POWER OF UNREASONABLE PEOPLE -	HARVARD BUSINESS REVIEW	1	
135	9781138679016	PETER	PRACTICE OF MANAGEMENT -	ROUTLEDGE INDIA	1	
136	9789332536593	BRICE	PREPARING EFFECTIVE BUSINESS PLANS: AN ENTREPRENEURIAL APPROACH -	PEARSON	1	
137	9788126550234	JASON	RECOMMEND THIS! DELIVERING DIGITAL EXPERIENCES THAT PEOPLE WANT TO SHARE -	WILEY INDIA	1	
138	9781591398004	AARON	REINVENTING PROJECT MANAGEMENT -	HARVARD BUSINESS REVIEW	1	
139	9789386450005	SHANE	REIVVENTION : ACCELERATING RESULTS IN THE AGE OF DISRUPTION -	EMBASSY BOOKS	1	
140	9780749477363	ANTHONY	RETHINKING REPUTATIONAL RISK : HOW TO MANAGE THE RISKS THAT CAN RUIN YOUR BUSINESS, YOUR REPUTATION AND YOU -	KOGAN PAGE	1	
141	9788126554331	ASHOK	ROAD TO LUXURY: THE EVOLUTION, MARKETS, AND STRATEGIES OF LUXURY BRAND MANAGEMENT -	WILEY INDIA	1	

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